## Message Text

## UNCLASSIFIED

PAGE 01 BONN 07964 01 OF 02 091553Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----091624Z 097228 /45

PR 091545Z MAY 77

FM AMEMBASSY BONN

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 8108

USMISSION USBERLIN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS SECTION 01 OF 02 AMEMBASSY BONN 07964

E.O. 11652: N/A TAGS: BEXP, GW

SUBJECT: ADS REQUEST - THE LEWIS ENGINEERING COMPANY,

NAUGATUCK, CONN.

REF: USDOC 8489

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

STAMEX INTERNATIONAL

SEEHOFSTR. 52

1000 BERLIN 37, GERMANY

CONTACT: MR. EDUARD EINS, MANAGER

PHONE: 030 - 811 40 31

COMMENT: COMPANY, MAJOR BERLIN ENGINE INSTRUMENTS DISTRIBUTOR, WOULD WELCOME CONTACTS WITH US FIRM. STAMEX IS IMPRESSED BY LEWIS' PRODUCTS. MISSION

RECOMMENDS SUBMITTING PRODUCT LITERATURE IN GERMAN

LANGUAGE, IF AVAILABLE.

BANK REFERENCE: BERLINER DISCONTO BANK AG, OTTO-SUHR-

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 07964 01 OF 02 091553Z

ALLEE 6, 1000 BERLIN 10, GERMANY.

RHEIN-FLUGZEUGBAU GMBH

 ${\sf KREFELDERSTR.~840}$ 

 $4050\ \mathrm{MOENCHENGLADBACH}$ 

CONTACT: MR. SCHMAESCHKE

PHONE: 02161-662031

COMMENT: MR. SCHMAESCHKE EXPRESSED STRONG INTEREST IN SUBJECT ADS AND WOULD LIKE MORE DETAILED INFORMATION. RHEIN-FLUGZEUGBAU MANUFACTURES AND IMPORTS AIRCRAFT AND AIRCRAFT PARTS AND ACCESSORIES FOR MILITARY AND CIVILIAN PURPOSES (SUBJECT FIRM ALREADY ENGAGED IN BUSINESS ARRANGEMENTS WITH OTHER AMERICAN AIRCRAFT COMPANIES, I.E. AMERICAN AVIATION, CLEVELAND, OHIO, AND PIPER AIRCRAFT CORP., LOCK HAVEN, PENN.). RHEIN-FLUGZEUGBAU GMBH IS OWNED BY VFW-FOKKER GROUP AND IS CAPITALIZED AT DM 4 MILLION WITH ANNUAL SALES OF DM 13 MILLION. INVENTORIES VALUED AT DM 6,5 MILLION. SUBSIDIARIES ARE LOCATED IN COLOGNE, BONN, LUEBECK, AND MARL. COMPANY HAS GOOD REPUTATION WITH EXCELLENT SALES ABILITY.

AIRCRAFT PARTS CENTER GMBH STADENERSTR. 15

6364 FLORSTADT 3

CONTACT: MR. K.H. KALUS, PRESIDENT

PHONE: 06035-3134 TELEX: 415 980

 ${\bf COMMENT: \ COMPANY \ IS \ INTERESTED \ IN \ THIS \ PROPOSAL,} \\ {\bf BUT \ FOR \ GENERAL \ AVIATION \ AIRCRAFT \ (CESSNA, PIPER, ETC.)} \\$ 

ONLY.

CRESTA ELECTRONIC HANDELS GMBH

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PAGE 01 BONN 07964 02 OF 02 091553Z ACTION EUR-12

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UNCLAS SECTION 02 OF 02 AMEMBASSY BONN 07964

FLUGPLATZ 6073 EGELSBACH

CONTACT: MR. PETER NORDHAUS, MANAGER

PHONE: 06103-42500 TELEX: 4 15086

COMMENT: COMPANY INTERESTED, BUT WOULD LIKE TO SEE

CATALOG AND SALES LITERATURE.

BASE TEN SYSTEMS ELECTRONICS GMBH

ROSENHEIMER STR. 30/338

8000 MUENCHEN 80

CONTACT: MR. SCHROETTLE, MANAGER

PHONE: 089-489154 TELEX: 05-29634

COMMENT: FIRM IS A WHOLLY-OWNED SUBSIDIARY OF BASE TEN SYSTEMS, INC., OF TRENTON, N.J. THE GERMAN FIRM EMPLOYS 12 PERSONS AND HAS SATISFACTORY SALES. FINANCIAL SITUATION IS IN ORDER AND OBLIGATIONS ARE MET PROMPTLY. THE FIRM ENJOYS A GOOD REPUTATION AND

UNCLASSIFIED

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PAGE 02 BONN 07964 02 OF 02 091553Z

IS CONSIDERED TO BE A SUITABLE TRADE PARTNER. IFM-INTERNATIONALE FLUGGERAETE UND MOTOREN GMBH

POSTFACH 1469 6940 WEINHEIM

CONTACT: MR. KLAUS-JOERG DENZER

PHONE: 06201-51021 TELEX: 465524

COMMENT: PROSPECT IS A MEDIUM-SIZED PRODUCER RENDERING ALSO REPAIR AND MAINTENANCE SERVICE TO AERONAUTICAL EQUIPMENT FOR GERMAN AND NATO ARMED

FORCES. HAS STAFF OF 200.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR

STOESSEL

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## Message Attributes

Automatic Decaptioning: X

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